

**Kayla**  
—

# Project Management Template

Delight your customers, stay on track & feel  
confident in your day to day work



# 1

## ONBOARDING

### *Goals*

Collect the first payment, set up the design contract and make sure everyone is on the same page for what to expect throughout the project. You can also introduce your project management tool.

### Tasks

#### Work

- Send invoice for desposit
- Send and sign design contract
- Set up the project in your project mangement tool

#### Feedback

- None at this stage, just answer any questions they might have about what to expect

#### Timeline

- Set a timeline you feel comfortable with

#### Communication

- Starting with email or any other way your client has initially contacted you. Once you have invited your client to the project management tool, you can choose to move the communication there
- Schedule the first/next meeting
- Use a tool like [Quickbooks](#) or [Xero](#) to send invoices
- Use a tool like [Signable](#) to collect signatures for the design contract

# 2

## DISCOVERY

### *Goals*

Talk more in depth to your client about the project goals and understand their customers and products or services better. This is also a great stage to collect any files you might need from your clients, like their previous brand guide or website copy.

### Tasks

#### Work

- Prepare for the discovery meeting by reading up on the client - e.g. review their social media and website
- Prepare questions for the meeting
- Create a summary report for the client after the meeting to let them know what you have understood

#### Feedback

- Answers to your questions at the meeting
- Signoff to your discovery summary

#### Timeline

- Set a timeline you feel comfortable with

#### Communication

- Schedule the next meeting
- Request any files from your client throughout your project with [Kayla](#)
- Share the summary report with your client and collect their feedback

# 3

## RESEARCH

### *Goals*

Collect all the information you need before you start designing. This can include looking in to competitor visuals, what the target audience responds to and looking at trends in design.

### Tasks

#### Work

- Gather information on the competitors, audience and additional information like keyword research if needed
- Create mood boards or style scapes
- Create a research report or presentation to look at during the meeting
- Create a summary to send the client after the meeting

#### Feedback

- Answers to your questions at the meeting
- Give feedback on the mood board or style scapes
- Signoff to your research summary

#### Timeline

- Set a timeline you feel comfortable with

#### Communication

- Schedule the next meeting
- Share the summary report with your client and collect their feedback

# 4

## CONCEPTS

### *Goals*

Presenting the concepts to your client and they pick a direction. You can then collect feedback on any iterations that need to be made.

### Tasks

#### Work

- Review the research and mood board and make sure the whole team is clear on what the concepts need to accomplish
- Create design concepts
- Put together the concept presentation
- Create a summary report to send to the client after the meeting

#### Feedback

- Pick a design concept/direction
- Give feedback on any iterations needed
- Signoff to your meeting summary

#### Timeline

- Set a timeline you feel comfortable with

#### Communication

- Schedule the next meeting
- Share the summary report with your client and collect their feedback

# 5

## ITERATIONS

### *Goals*

Make any changes needed to the chosen concept and make sure the final designs are compatible with the client's business.

### Tasks

#### Work

- Make any changes needed to the work
- Put together the revised designs in a new presentation or report for the client to review

#### Feedback

- Review the new designs and give feedback
- Sign off to the finalised designs after the iterations are made

#### Timeline

- Set a timeline you feel comfortable with

#### Communication

- Schedule the next meeting
- Collect feedback through tools like [Invision](#)

# 6

## HANDOFF & SUPPORT

### *Goals*

Send out any remaining invoices. Make sure your client has all the assets they need to use the work you have created. This is also a great opportunity to offer additional services or retainers.

### Tasks

#### Work

- Send out any final invoices
- Prepare and export all files to hand off
- Prepare a hand-off package, for example including prices for additional services, a request for a testimonials and potentially a thank you gift or message

#### Feedback

- Payment of any final invoices
- A simple verification that they have received everything they need at this stage

#### Timeline

- Set a timeline you feel comfortable with

#### Communication

- You can use tools like [Quickbooks](#) or [Xero](#) to send out invoices
- Share files with clients through a shared drive or project management tools

## **FOUND THIS HELPFUL?**

We have a whole community of creatives and great tips for you to explore.

### **VISIT OUR BLOG**

[creative-hold.com](https://creative-hold.com)

### **START COLLECTING FILES WITH EASE**

[getkayla.com](https://getkayla.com)